

Collections: Lessons learned

Valued Product

Collected carpet must be in demand, saleable and at a price that can maintain financial stability.

All Carpets

At a minimum, you must have a market for all the nylon 6, nylon 66 and polypropylene.

Outlets

Must be well established and must be able to consistently purchase PCC at a fair price and over a very long period of time.

Collections: Lessons learned

Warehouse and tools

- Sized for flow efficiency
- Space for a trailer load of each product.
- Floor space for sorting
- ID equipment, Baler, Fork lift

Location Location Location

- Densely populated areas
- Close to highways
- Drop offs and pick ups.
- Hauling and shipping is a major cost factor.

No such thing as FREE!

- Never take in PCC for free
- You must get paid when you bring PCC in and also when you ship it out.
- TRASH costs money and you will get trash!

Collections: Lessons learned

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**Recycle more,
not just carpet**

- **Padding**
- **Plastic bags**
- **Cardboard tubes**
- **Ceiling tile**

Diversify

- Provide the containers and do the hauling
- Use the containers for C&D
- Provide installations
- Provide rip out

**IT TAKES
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